



The Colorado Health Foundation™

Long-term Services and Supports – Colorado Linkage Lab Program Resources

General Resources

[About the Colorado Linkage Lab](#)

Articles

[Addressing Patients' Social Needs](#)

[Preparing Community-Based Providers for Successful Health Care Partnerships](#)

September 2016

Presentations and Lab Books

Kumar Rajaram:

[Operations Management Presentation Part 1](#)

[Operations Management Presentation Part 2](#)

[Glossary](#)

[Shouldice Solution](#)

Eric Sussman:

Accounting and Financial Management Presentation

Breakeven Problem

Tenet Healthcare Financials

Victor Tabbush:

Pricing Presentation

Pricing Lab Book

Miguel Unzueta:

Negotiations Presentation Part 1

Negotiations Presentation Part 2

September 2016 Pre-work Readings

May 2016**Presentations and Lab Books**

Business Economics: The Foundation for Building Business Acumen -
Presentation

Project Planning & Management: Part 3 - Presentation

Marketing Strategy, Competitive Analysis and Branding - Presentation

E-learning Primer on Marketing by Andres Terrech

Monitoring and Evaluation - Presentation

[Logic Modeling Activity](#) | [M&E Plan Activity](#)

Resources & Articles

The Role of CBOs: Rossi MacKay Resources

[Resource 1](#) | [Resource 2](#) | [Resource 3](#)

[Resource 4](#) | [Resource 5](#) | [Resource 6](#)

[Resource 7](#) | [Resource 8](#) | [Resource 9](#)

[CO APCD Data in Action \(Project Angel Heart example\)](#)

[ACC 2.0 ReBid: IC recommendations made to RCCO rebid to include disability and LTSS issues](#)

October 2015

Presentations and Lab Books

Data: Evidence for Outcomes in Long-term Services and Supports

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Leading Change

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Making the Business Case

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Market Study

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Project Management

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RCA Example 2014

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[Wrap-up Presentation](#)

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