



Funding Opportunity:

Funding Opportunity: Telehealth

This funding opportunity is supporting primary care delivery by increasing access to comprehensive, coordinated care through telehealth services. The goal of this initiative is to build capacity in primary care or safety net clinics for the implementation of telehealth services.

The Foundation is supporting grant funds up to \$100,000 for costs associated with the purchase of telehealth equipment and/or the employment of workflow or billing consultants. The grants have a two-year term to allow for adequate time to accomplish important milestones and learn how providers and patients were able to use and bill for telehealth services. Low-interest loans were available to private practices that met specific criteria.

Grant Deadline: Not accepting applications. This work is in progress.

To be considered for funding, applicants demonstrated within the grant application how they meet the following criteria:

- Must provide primary care services in Colorado to a significant population of uninsured and publicly insured individuals. Preference will be given to clinics

providing integrated (physical, behavioral or oral) care services.

- Include patient and provider engagement strategies to ensure satisfaction and champions for use of tools (such as, but not limited to, surveys to understand needs and barriers and/or including patients and providers in program design)
- Plan for implementing, training and marketing of the telehealth services
- Plan for coordinating care between different providers (such as provider compacts)
- Have the ability to bill for services that are reimbursable

Funding is being used for one or all of the following:

- Purchasing HIPAA-compliant software and/or equipment that will increase access to comprehensive, coordinated care for patients
- Workflow consultation for integrating telehealth technologies into team workflow
- Billing consultation for reimbursement of telehealth services

Examples of projects we were looking for:

- Teleconferencing between providers and patients
- Telemonitoring to increase regular contact with care providers and monitor conditions
- Other innovative telehealth programs that increase access to comprehensive, coordinated primary care services through health-related technology

What we did not consider for funding:

- The use of technology that is not increasing access to or communication between an individual and their health care provider(s)
- Programs focused on provider training or continuing medical education
- Patient portal implementation
- Electronic Health Record (EHR) system implementation

Associated Measurable Results: Applicants will be asked to indicate how their work will numerically:

- Increase the number of Coloradans who receive comprehensive, person-centered primary care.

** Private practices may apply for 1 percent interest loans given they meet the following criteria: Should be located within a Health Professional Shortage Area, accept uninsured and publicly insured individuals and offer a sliding fee scale for families at 200 percent or below of the Federal Poverty Level.*

*** The Foundation defines primary care as the provision of integrated, accessible health care services by clinicians who are accountable for addressing a large majority of personal health care needs, developing a sustained partnership with patients and practicing in the context of family and community.*

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Have questions? Contact your Program Officer for more information.

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