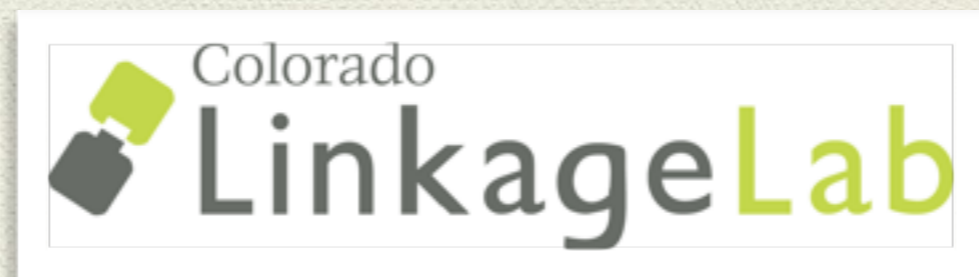


# Wrap-Up



# Reflections

- ◆ Message your Graph: Stock Prices Drop Rapidly
- ◆ Wait List
- ◆ Board composition
- ◆ When outputs are outcomes
- ◆ Data & meaning
- ◆ How many of you in your presentations have an adequate balance between outputs and outcomes?
- ◆ Quantitative versus qualitative evidence

“It is more important to know what sort of person has a disease than to know what sort of disease a person has.”

*Hippocrates*

# Key Dates

- ◆ First Steering Committee (Conference call) November 30, 2015 from 2:00 - 3:00 PM MT
- ◆ Due date for submission of CHIP Lab Books on Planning: December 14, 2015
- ◆ Dates for one-on-one one hour calls with me and each LL team to discuss progress to date: January 7 & 8, 2016
- ◆ Webinar on “Costs” - April 15, 2016 at 2:00 - 3:00 PM MT.
- ◆ Seminar 2: May 10 - 12, 2016 in Golden, CO
- ◆ Seminar 3: September 19 - 21, 2016 in Keystone, CO

# Webinar: Understanding Your Costs

- ◆ Cost definitions
- ◆ Cost behavior
- ◆ Costs and the effect of experience
- ◆ Costs and scale and scope
- ◆ Strategies for cost containment

# What to Expect in Seminar 2

- ◆ What the Health Sector Wants From You (Panel)
- ◆ Pricing Your Services for Profitability
- ◆ Monitoring & Evaluation
- ◆ Health Information Systems

# Reminders

- ◆ Evaluations
- ◆ Lead person
- ◆ Access to materials
- ◆ Contact me: [vtabbush441@me.com](mailto:vtabbush441@me.com)

Thanks